

## Particulars

<b>Organisation Name</b>	Soya Hellas SA
<b>Corporate Website Address</b>	<a href="http://www.soyahellas.gr/">http://www.soyahellas.gr/</a>
<b>Primary Activity or Product</b>	Processor and/or Trader
<b>Related Company(ies)</b>	None
<b>Country Operations</b>	Greece
<b>Membership Number</b>	2-0402-13-000-00
<b>Membership Type</b>	Ordinary Members
<b>Membership Category</b>	Palm Oil Processors and Traders
<b>Primary Contacts</b>	Mr. Thomas Campion Shortell Jr <b>Address:</b> 46-48 Voukourestiou Street Athens Greece GR 10673
<b>Person Reporting</b>	Vassilis Noutsos

## Related Information

**Other information on palm oil:**

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<b>Reporting Period</b>	01 July 2012 - 01 July 2013
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## Palm Oil Processors and Traders

### Operational Profile

#### 1. What are the main activities of your organisation?

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer
- Animal feed supplier

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**Other:**

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### Operations and Certification Progress

#### 2. Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

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#### 3. Total volume of all palm oil products handled in the year:

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#### 3.1. Total volume of Crude Palm Oil handled in the year:

5864

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#### 3.2. Total volume of Palm Kernel Oil handled in the year:

1635

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#### 3.3. Total volume of other Palm Oil Derivatives and Fractions handled in the year:

7667

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#### 3.4. Total volume of all palm oil and palm oil derived products handled in the year:

15166

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#### 4. Volume of Crude Palm Oil that is RSPO-certified

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#### 4.1. Book & Claim

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#### 4.2. Mass Balance

200

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#### 4.3. Segregated

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**4.4. Identity Preserved**

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**4.5. Total volume of Crude Palm Oil handled that is RSPO-certified:**

200

**5. Volume of Palm Kernel Oil handled in the year that is RSPO-certified**

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**5.1. Book & Claim**

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**5.2. Mass Balance**

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**5.3. Segregated**

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**5.4. Identity Preserved**

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**5.5. Total volume of Palm Kernel Oil handled that is RSPO-certified**

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**6. Volume of all other palm-based derivatives and fractions handled in the year that is RSPO-certified**

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**6.1. Book & Claim**

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**6.2. Mass Balance**

120

**6.3. Segregated**

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**6.4. Identity Preserved**

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**6.5. Total volume of palm-based derivatives and fractions handled that is RSPO-certified**

120

**7. Do you ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?**

No

**Report on suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8**

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## Time-Bound Plan

### 8. Date of first supply chain certification (planned or achieved)

2013

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### 9. Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2018

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### 10. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

All our supply chains are 100% RSPO certified for MB and SG. Until now we don't have immediate plans on proceeding to IP certification due to lack of market demand but we will maintain the goal to be 100% to all our supply chains until 2018.

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### 11. Timebound plan - Year expected to only 'handle/supply' RSPO certified oil palm products

2023

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### 12. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

Following the market demands we will state the most conservative scenario of 10% increase every year. However this will probably change according to market changes.

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### 13. How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

Since we are fully MB and SG RSPO certified supplier, we can follow closely all the demands and needs of our customers regarding RSPO palm oils and RSPO palm oil products. Apart from that we are capable and ready to give all the necessary info, advise and guidelines to all our existing and potential new customers in order to promote the use of RSPO certified palm oils and RSPO palm oil products.

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### 14. Do you plan to use the RSPO trademark?

Yes

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### If yes, when do you plan to apply for the trademark license?

2015

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### 15. Which countries that your organization operates in do the above commitments cover?

Greece

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## Actions for Next Reporting Period

### 16. Outline actions that will be taken in the coming year to promote sustainable palm oil

We will keep informing our customers and support them to their inquiries and all the necessary info they seek to learn, understand and implement RSPO certified oils.

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### 17. Does your company have a public commitment relating to the GHG emissions of your operations?

No

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### Public commitment relating to the GHG emissions

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**18. Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?**

No

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**Public commitment to only purchase palm oil from suppliers that disclose their GHG emissions**

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### Reasons for Non-Disclosure of Information

**19. If you have not disclosed any of the above information please indicate the reasons why**

Data Unknown

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**- Other reason:**

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### Application of Principles & Criteria for all members sectors

**20. Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C**

■ None

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**Water, land, energy and carbon footprints policy**

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**Land use rights policy**

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**Ethical conduct and human rights policy**

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**Labour rights policy**

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**Stakeholder engagement policy**

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**20.1. If none, please specify if/when you intend to develop one**

We try to keep up with latest evolutions in order to implement and follow relevant standarts.

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**21. What steps will your organization take to minimize its resource footprints?**

We try to keep up with latest evolutions in order to implement and follow relevant standarts.

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**22. What steps will your organization take to realize ethical conduct using business-applicable regulations and industry practices?**

We try to keep up with latest evolutions in order to implement and follow relevant standarts.

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**23. Has your company supported any community programmes on its own or through partnerships? How do you benchmark the impacts of these programmes?**

We try to keep up with latest evolutions in order to implement and follow relevant standarts.

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**24. Where relevant, what prevents you from trading/processing only CSPO?**

Our company is fully ready and capable of trading and processing RSPO certified oils and manufacturing RSPO certified oil products. However, the market demand is yet to be increased so we follow our customers' needs.

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**25. Are you sourcing 100% physical CSPO?**

No

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**Details your organization's plan to cover sourced palm oil and palm kernel oil, which is not yet segregated or identity preserved, through Mass Balance. If you have not committed to sourcing 100% of palm products under the Mass Balance supply chain system until the goal of 100% segregated or identity preserved CSPO can be achieved, please explain why**

As explained above, we are certified and capable of handling segregated CSPO. We are also capable, though not yet certified for IP CSPO. The main reason that we have not yet proceed to 100% use of segregated CSPO is beacause we follow the market demand and trends.

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**26. Has your company integrated aspects of traceability into any other products handled? If so, how?**

As descibed to the certification body during the audit, our company already runs a fully operative and succesful traceability system.

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## Challenges

### 1. Significant economic, social or environmental obstacles

Until now we haven't encountered any obstacles or problems.

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### 2. How would you qualify RSPO standards as compared to other parallel standards?

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#### Cost Effective:

Yes

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#### Robust:

Yes

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#### Simpler to Comply to:

Yes

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### 3. How has your organization supported the vision of RSPO to transform markets?

As explained in detail above we keep promoting the use of RSPO certified oils and RSPO certified oil products and moreover we supply the necessary information and clarifications to our customers.

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